

**Minutes
Bradley Board of Directors
Bradley Board Room
Thursday, June 19, 2008
12:30 p.m.**

Members Present: Chairman L. Scott Frantz, Acting Commissioner H. James Boice, Richard Crane, Kevin Kelleher, Scott Lingenfelter.

Members Absent: Michael Long and Commissioner McDonald (represented by Deputy Commissioner Angelo)

- I. Chairman Frantz called the meeting to order at 12:37 p.m.
- II. Approval of Minutes – May 15, 2008
Mr. Crane made a motion (2nd: Kelleher) to approve the minutes from the last Board meeting. Voice vote—motion passed.
- III. Introduction of Commissioner Joe Marie
Chairman Frantz noted that Commissioner Marie was unable to attend due to a scheduling conflict.
- IV. Introduction of Airport Administrator Jeff Schultes
Chairman Frantz introduced Jeff Schultes, as the newly appointed airport administrator at Bradley International Airport.
- V. Reports
Steve Korta also introduced Jeff Schultes, as the newly appointed airport administrator at Bradley International Airport. Mr. Schultes thanked the airport staff for their support in his first weeks on the job and expressed an eagerness to work with the Board in order to fulfill the airport's potential.

Mark Daley provided a financial update report through April 30, 2008. Mr. Daley's report notes that the total operating revenue are \$44.7 million (0.4 percent above budget), and total operating expenses are \$32.9 million (5.0 percent below budget).

Kiran Jain gave an update on marketing activities at the airport, as well as passenger and cargo statistics. Ms. Jain's report focused on the upcoming Memphis service event and efforts to complete a cargo capability assessment.

Following the presentations Board members discussed the airport's cargo strategy as well as the need for an implementation plan in regards to same.

VI. Budget Vote

Mr. Daley reviewed the proposed budget as approved by signatory air carriers. Mr. Crane made a motion (2nd: Kelleher) to accept/approve the budget as presented. Voice vote—motion passed.

VII. Report on Airline Industry

Gabor Kovacs (Morten, Beyer & Agnew) provided a presentation to the Board entitled *U.S. Airline Industry Restructuring: Potential Impact on Mid-sized Airports*.

Mr. Kovacs presentation highlighted the need to address issues resulting from the U.S. airline industry suffering from 20% “uneconomic (excess) capacity.” This included a review of what carriers and routes are at risk; and what are the potential implications for Bradley International Airport.

Mr. Kovacs noted the variety of factors that contribute to the current condition of the airline industry, including the increase of competition (low-cost carriers), the affects of rising fuel costs as well as the financial strengths and bankruptcy risks of the airline carriers. In addition, Mr. Kovacs offered insight into what factors Bradley International Airport has working to its benefit and what the airport needs to do to protect itself in the future.

Following the presentation Board members discussed the dynamics of the industry and the projected duration of the issues presented. Chairman Frantz thanked Mr. Kovacs for his insight.

VIII. Additional Business

No other business was offered.

IX. Adjourn

On a motion by Mr. Kelleher (2nd: Crane) the meeting was adjourned at 2:14 p.m.

Respectfully submitted,

L. Scott Frantz
Chairman